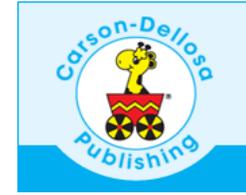


“SCP has our flow rates in the 99 percentiles. We are shipping over 20 million units a year from this facility – a very impressive statistic to have while reducing the inventory on-hand by 60%. We feel this is a great logistics story. We’ve saved literally millions of dollars by using SCP. We appreciate that JMS is involved in understanding our business and how SCP can make it better. We’ve been a customer for seven years and still receive the same service and the same follow-up. We are truly a part of the JMS family.”
Rich Lugo, Carson-Dellosa Publishing Vice President of Operations

Managing Carson-Dellosa’s extensive inventory via streamlined reports brings efficiency in material ordering and increases in profitability



Carson-Dellosa Publishing is a leading educational solutions provider for teachers and parents around the world for their 21st century students. The company proudly provides teachers, parents, and children around the world with the best possible educational materials produced by the industry’s most recognized and respected award-winning brands.

As an organization, Carson-Dellosa Publishing has a goal to grow profitably as a leading provider of supplemental education products. They expect to achieve this goal over the long-term through both organic growth and through selective acquisitions.

Their inventory of more than 75,000 items and targeted marketing efforts to school administrators and teachers requires a system that quickly and accurately reflects seasonal order increases and allows flexibility to manage product acquisitions.

Executive Rich Lugo searched for an inventory planning and forecasting package with a rapid implementation process, streamlined report generation and a short learning curve.

What did Rich find? [Jada Management’s Supply Chain Planning](#) solution with its graphical, intuitive user interface and built-in integration met Carson-Dellosa’s requirements.

Why SCP from Jada Management Systems (JMS)?

JMS has created an easy-to-implement, easy-to-use forecasting and planning system that meets the needs for internal operations planning, sales forecasting, customer communication of forecast, as well as vendor managed inventory.

What makes JMS different from other solution vendors for Carson-Dellosa?

- Always flexible and available to meet customers’ needs.
- Fastest ROI: Return on investment varied from 2 months to just short of 12 months.
- Allows for variable modes of input so you do not have to force your customers/partners to only use a specified format
- Incredibly flexible. JMS is flexible and responsive to changing business requirements.
- Very little/no IT support required to implement or support

Challenges:

- Managing material orders for thousands of inventory items
- Cumbersome operating system generated 400 page sales & inventory report
- Fast response to changing customer demand

Solutions:

- Customized, streamlined reports
- Optimized inventory turns
- Improved customer service
- Reduction in time spent by staff interpreting reports

Results:

- 60% reduction in inventory
- Fill rate above 99%
- Millions of dollars in increased savings due to SCP’s system-wide efficiencies

Carson-Dellosa Publishing, LLC, is a leading supplemental curriculum solutions provider for both educators and parents. Founded by two teachers, the company boasts a 35-year history of enhancing a child’s learning potential and environment through quality curriculum, supplemental learning materials, and classroom resources. Carson-Dellosa proudly provides teachers, parents, and children around the world with the best possible educational materials produced by the industry’s most recognized and respected award-winning brands.